

Position Description

Title: Inside Sales Executive

Location: Schaumburg, IL

Description: As an Inside Sales Executive you will be responsible for helping manage customer and partner pipeline, marketing campaigns, client follow-ups and increasing overall sales for the leading provider in mobile solutions for home health care. You will be responsible for direct support of the sales team, resolution documentation, proposal creation and management and helping lead/coordinate customer relationship management activities. As this position grows, the requirements and responsibilities may be increased. Travel may be required but is anticipated to be 10% or less of total time.

Qualifications: The ideal candidate will have strong communications skills, a desire to learn, and have a self-motivated work style. In addition, this individual must be a strategic thinker, with the ability to multi-task in fast paced environment. Advancement opportunities for the right candidate are possible. The ideal candidate will possess the following:

- Bachelors degree or equivalent.
- 2-3 years of successful inside sales experience with documented results.
- 0-1 years of experience using salesforce.com or other CRM solution.
- Ability to create, lead and manage marketing campaigns that result in increased sales.
- Ability to manage customer follow-up and trade shows/events.
- Excellent customer service and communication skills.
- Advanced understanding of technical concepts and mobility devices.
- Bi-lingual in French and or Spanish is helpful but not required.

Benefits: We offer unprecedented benefits to our employees. In addition to a fantastic salary base and compensation plan for all of our positions, we offer:

- Excellent career path
- Healthcare plan (M/D/V)
- Paid holidays
- Stock options
- On the job training

We work to maintain the best possible environment for our employees, where people can learn and grow with the company. We strive to provide a collaborative, creative environment where each person feels encouraged to contribute to our processes, decisions, planning and culture.

To Apply: Reliable candidate with excellent communication and interpersonal skills are encouraged to submit their resume and salary requirements to: careers@celltrak.com

CellTrak Technologies, Inc. is an entrepreneurial company providing mobile solutions for home health care. Our patent pending software products run on GPS-enabled cellular phone platforms which automate workflow. Data is transmitted wirelessly to an internet site making the data available real time. Our fast growing business requires that we hire excellent technically focused candidates. We are a very results-driven company and reward success.

CellTrak Technologies, Inc. is an equal opportunity employer.